

Title: Industry Speaker Presentations

Speakers:

Collection: Quantum and AI Career Trajectories Mini-Course: Computational Methods and their Applications

Date: May 11, 2023 - 3:30 PM

URL: <https://pirsa.org/23050101>

Abstract: Confirmed companies:

1QBit

SandboxAQ

ZebraKet

Nord Quantique

Xanadu

Agnostiq

YiyaniQ

Amazon Web Services



An abstract graphic on the right side of the slide. It features a stylized globe with latitude and longitude lines. Overlaid on the globe is a network of white dots connected by thin white lines, suggesting a global network or data flow. The background of the entire slide is a solid bright blue.

Exploring the Future of Computation

An Introduction to 1QBit

Alexander Neirinckx – May 11, 2023

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1QBit

1QBit's Mission

Redefine Intractable

1QBit is developing low-power-consumption devices for quantum computing and artificial intelligence.

Artificial Intelligence



Advanced
Computing
Innovation



Quantum computing

Research at 1QBit

Building on a decade's worth of experience in application development, 1QBit is currently in the process of a strategic expansion:

- Developing quantum and physics-based hardware
- Expanding R&D activities in:

➤ **Energy-efficient hardware design for AI**

➤➤ **Classical hardware design for FTQC**

➤➤➤ **The development of quantum control and hardware benchmarking software products**

Career opportunities

- **Internships:**
 - Jumpstart your career with 1QBit
 - Mitacs placements
- **Career development:**
 - Mentorship, integration, teamwork
 - Encouraged growth within the company
- **Project assignments:**
 - Flexible team environment
- **Actively hiring for:**
 - FTQC / Quantum optics / Cryo IC design / Device characterization
 - See: 1qbit.com/careers



Life at 1QBit

1QBit has a **distributed workforce** across Canada, with three offices in Waterloo, Vancouver, and Sherbrooke (currently hiring).

Offices



Strategic Partners

QAI QUANTUM ALGORITHMS INSTITUTE

PI PERIMETER INSTITUTE

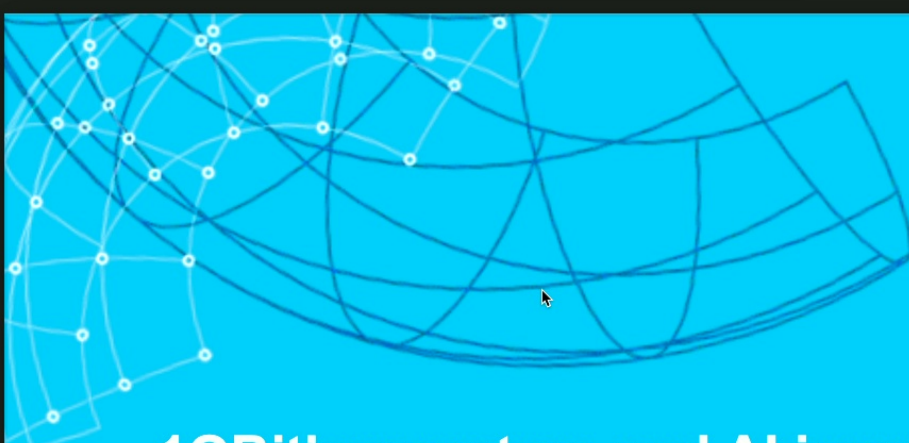
IQC Institute for Quantum Computing

iq INSTITUT QUANTIQUE
UNIVERSITÉ DE SHERBROOKE

3iT

Mila

1QBit



1QBit's quantum and AI journey began almost a decade ago, and we're only getting started!

**We are always seeking bright, new talent to work with.
Feel free to reach out:**

alexander.neirinckx@1qbit.com

bohdan.kulchytskyy@1qbit.com



Developing Software for the Quantum Era

Agnostiq develops software tools that make quantum and high performance computing resources more accessible to enterprises and developers. Along with its algorithmic research, Agnostiq is developing Covalent, an open source workflow orchestration platform designed to help users manage and execute tasks on heterogeneous compute resources.



HQ in Toronto, Canada



20 FTE

Blog

Documentation

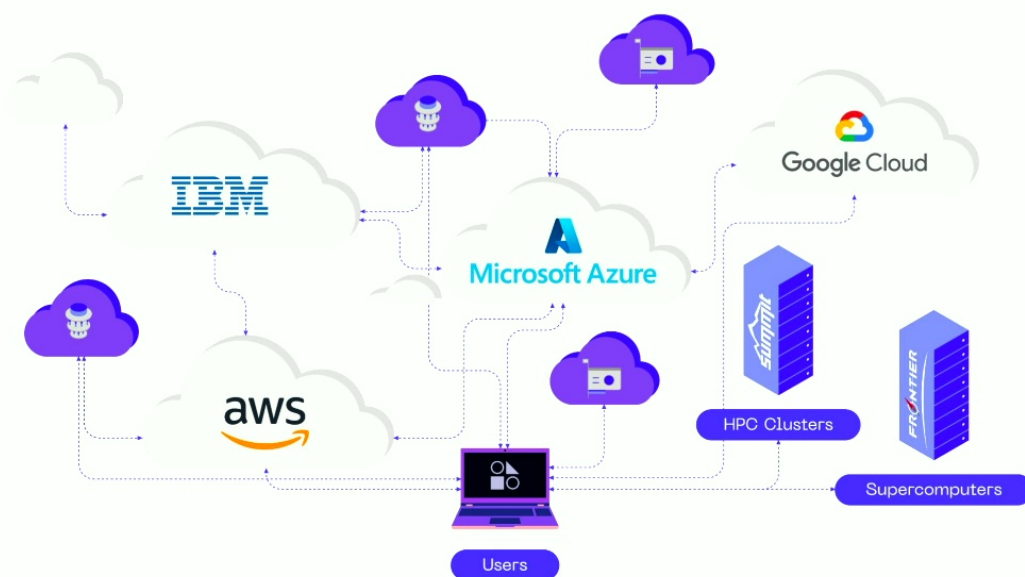
Tutorials

Code

www.agnostiq.ai | contact@agnostiq.ai | www.covalent.xyz

Quantum is driving the need for more heterogeneity.

Quantum workflows use combinations of CPUs, GPUs and QPUs



- Multi cloud technology
- Diversity of resource types (CPUs, GPU arrays, quantum computers)
- Combination of on-prem and cloud resources (multi-cloud)
- On-demand / bursting requirements
- Need to scale up and scale out
- Operational complexity

www.covalent.xyz

 **Covalent.**

2

Covalent is a workflow orchestration platform for heterogeneous computing .

✓ Distributed workflow orchestration

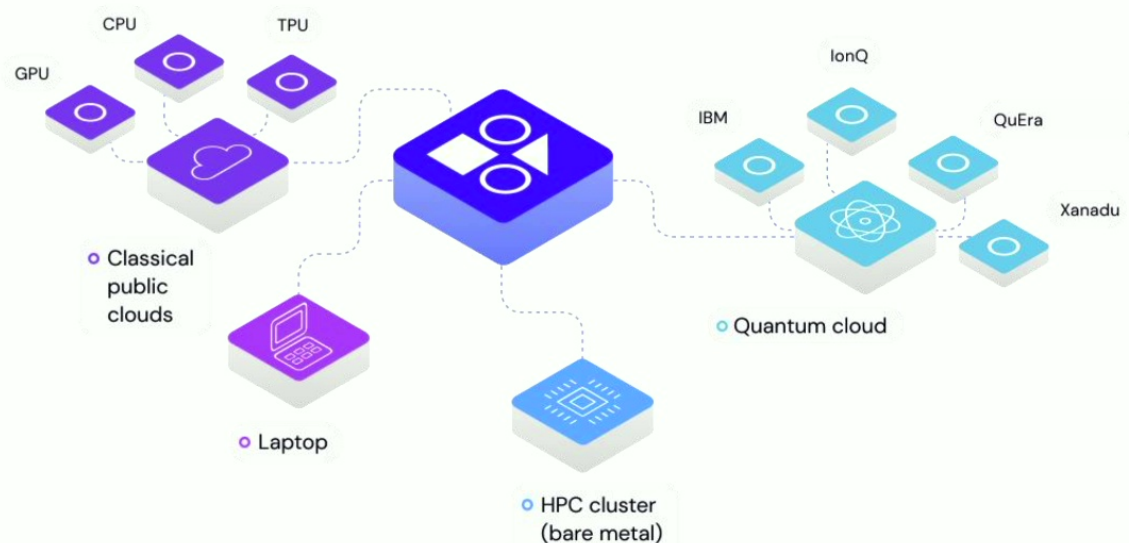
Scale workloads from your laptop to any combination of hardware, cloud, or on-premises cluster with a single line of code.

✓ Browser-based GUI

Visualize workflows as DAGs, monitor workflow execution in real-time, and reproduce experiments using Covalent's built-in metadata collection

✓ Heterogeneous hardware & software

Covalent is purpose-built to support workflows that leverage a diverse range of hardware (CPU, GPU, QPU) and software frameworks



www.covalent.xyz

 **Covalent.**

3

Effortlessly prototype, iterate and productionalize computations across any hardware or cloud.

Solutions:



Machine Learning

Rapidly prototype computationally intensive ML models, and seamlessly scale to any hardware or cloud – all from your python environment.



Scientific Computing

Make computational chemistry & materials science workflows more manageable using Covalent's Slurm and C integrations & cloud-bursting capabilities.



Finance

Build, scale and productionalize your computationally heavy applications directly in Python. Take advantage of advanced computing modalities like quantum and other ASICs.



Bio & Life Sciences

Prototype and scale workflows from image analysis to drug discovery across multiple cloud platforms effortlessly from a Jupyter notebook



Quantum Computing

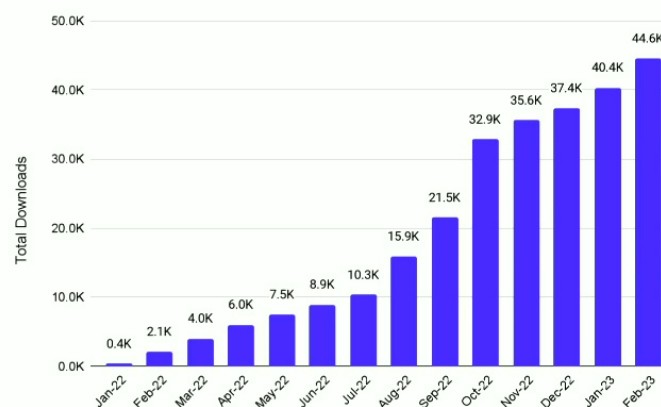
Unify and manage your classical on prem/cloud HPC with all major quantum hardware modalities.



Serverless

Supercharge your team's workflows with Covalent's on-demand, serverless quantum hybrid HPC architecture. Only pay for what you use and spend less time waiting in queues.

Covalent has been embraced by the community



www.covalent.xyz

 **Covalent.**



Thanks for listening!



covalent.xyz



[agnostiqHQ/covalent](https://github.com/agnostiqHQ/covalent)

agnostiq.ai



[@covalentxyz](https://twitter.com/covalentxyz)



Quantum Technologies at AWS

Matthew Beach, PhD

Applied Scientist
AWS, Amazon Braket

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Quantum Technologies at AWS

AWS Center for Quantum Computing

- Researching and building fault-tolerant quantum computers

Amazon Braket

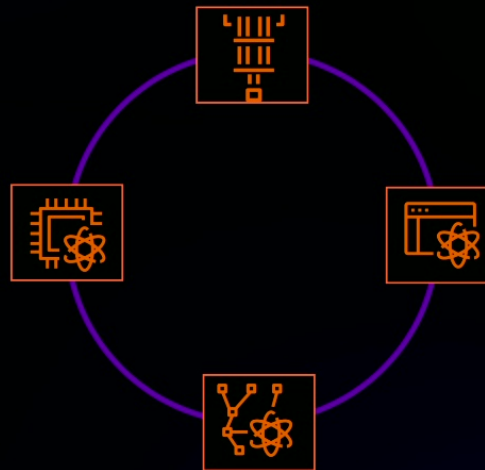
Providing access to quantum computers through AWS cloud

Amazon Quantum Solutions Lab

Engaging with customers to solve industry problems

AWS Center for Quantum Networking

Researching quantum networks



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Additional Information

- Sign up for for an AWS account and get started today at aws.amazon.com/braket
- Apply for AWS Credits for Research program aws.amazon.com/braket/quantum-computing-research/
- Monitor open positions and internships at amazon.jobs



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IBM Quantum Computing

Aggie Branczyk
Senior Research Scientist

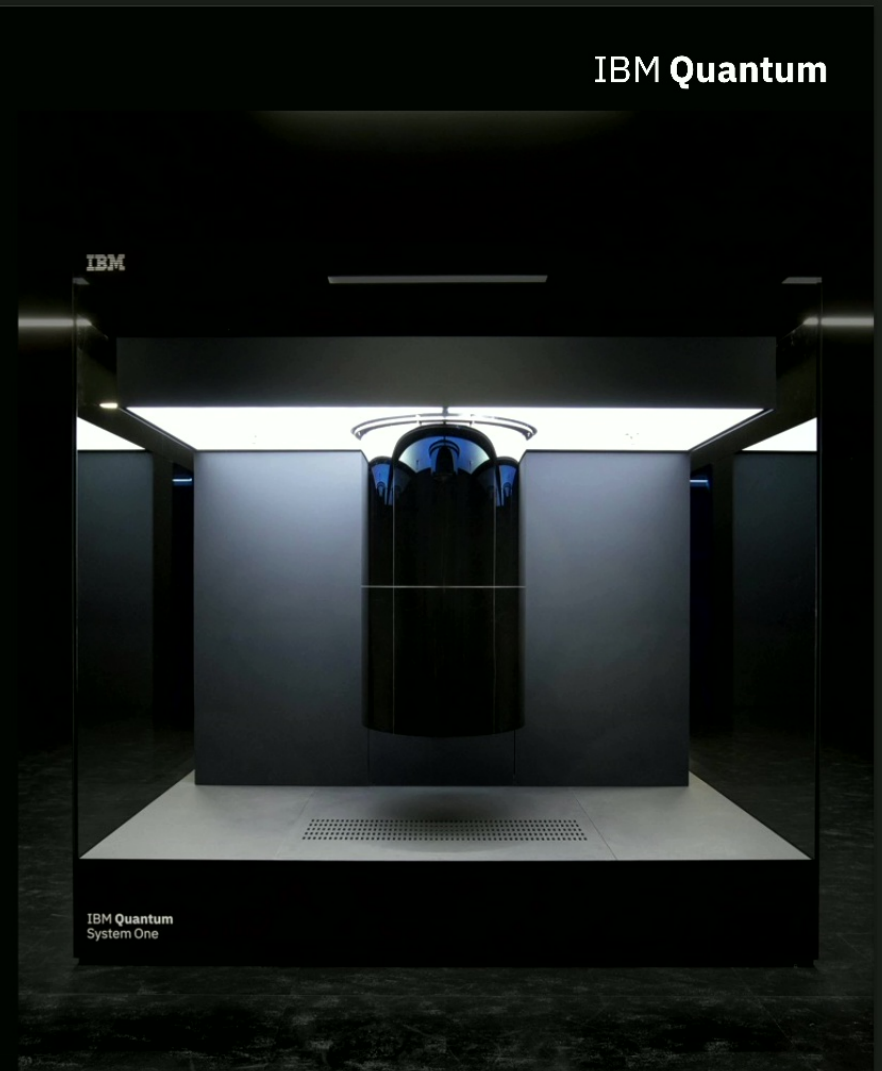
IBM Quantum © 2023 IBM Corporation

IBM Quantum

IBM Quantum – On the cloud since May 2016

Over **460,000** registered users have run ...
over **2 TRILLION** hardware quantum circuits
in total, and users run ...
over **4 BILLION** hardware quantum circuits
on a typical day on ...
more than **25** quantum computing systems
on the IBM Cloud, and written over
1750+ scientific and research papers.

IBM Quantum © 2023 IBM Corporation



Qiskit – Open-Source SDK

IBM Quantum



High level applications

Qiskit Nature

Qiskit Finance

Qiskit Optimization

Qiskit Machine Learning

Low level applications

Qiskit Metal

Qiskit Dynamics

Qiskit Experiments



Core Capabilities

Qiskit Terra

Simulator

Qiskit Aer

Hardware providers

IBM

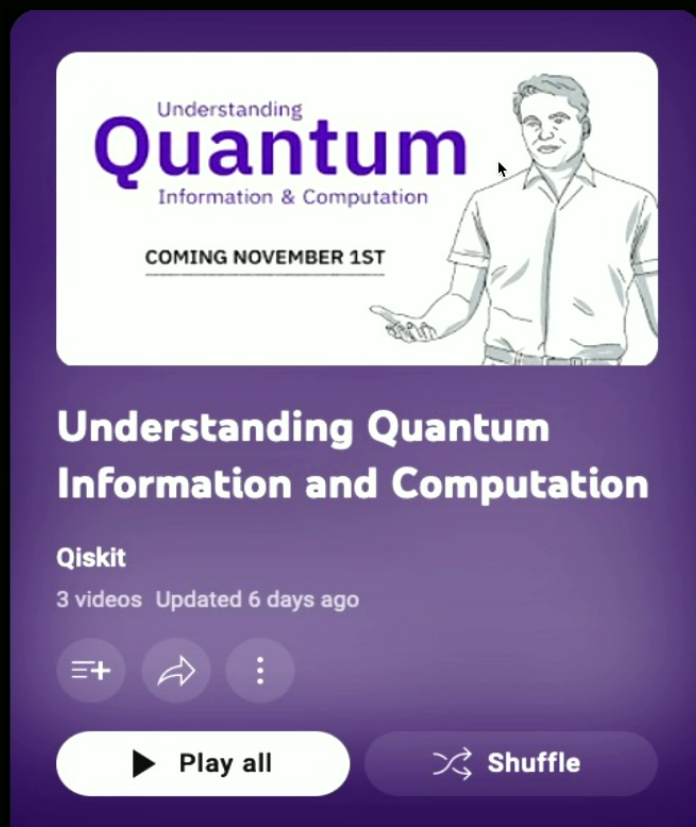
AQT

IonQ

...

IBM Quantum © 2023 IBM Corporation

Educational Resources



Understanding Quantum
Information & Computation
COMING NOVEMBER 1ST

Understanding Quantum Information and Computation

Qiskit
3 videos Updated 6 days ago

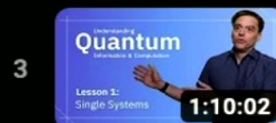
Play all Shuffle



Understanding Quantum Information and Computation
Qiskit



Understanding Quantum Information and Computation
Qiskit



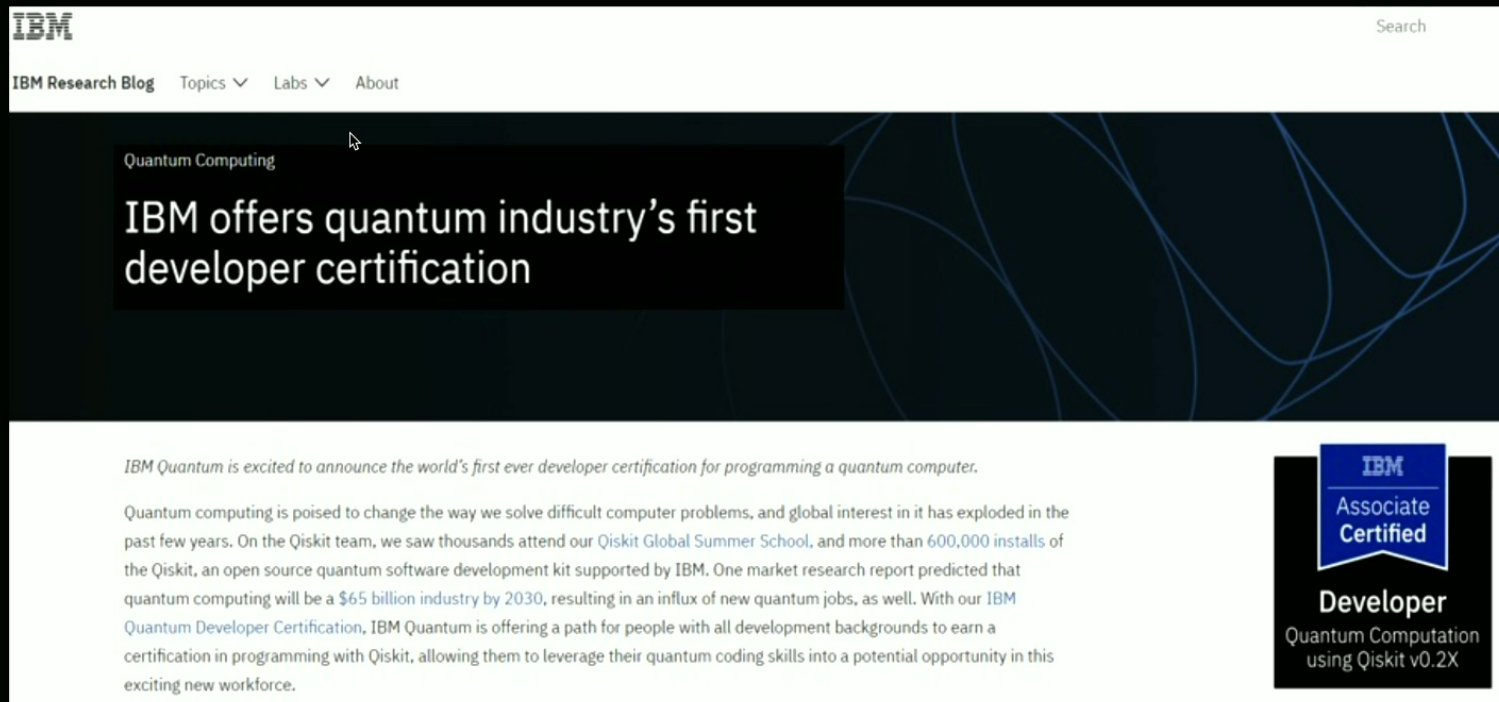
Understanding Quantum Information and Computation
Qiskit



IBM Quantum © 2023 IBM Corporation

<https://www.youtube.com/playlist?list=PLOFEBzvs-VvqKKMXX4vbi4EB1uaErFMSO>

Educational Resources



The screenshot shows the IBM Research Blog header with the IBM logo, a search bar, and navigation links for Topics, Labs, and About. The main article title is 'IBM offers quantum industry's first developer certification' under the 'Quantum Computing' category. The article text states that IBM Quantum is excited to announce the world's first ever developer certification for programming a quantum computer. It mentions that quantum computing is poised to change the way we solve difficult computer problems, and global interest in it has exploded in the past few years. On the Qiskit team, they saw thousands attend their Qiskit Global Summer School, and more than 600,000 installs of the Qiskit, an open source quantum software development kit supported by IBM. One market research report predicted that quantum computing will be a \$65 billion industry by 2030, resulting in an influx of new quantum jobs, as well. With their IBM Quantum Developer Certification, IBM Quantum is offering a path for people with all development backgrounds to earn a certification in programming with Qiskit, allowing them to leverage their quantum coding skills into a potential opportunity in this exciting new workforce.

IBM
Associate
Certified

Developer
Quantum Computation
using Qiskit v0.2X

ibm.co/quantumdevcert

IBM Quantum © 2023 IBM Corporation

Job opportunities

IBM Quantum

Research Research Scientist – Quantum Experience: Professional Location: Hursley, GB →	Project Management Quantum Project Manager Experience: Professional Location: Multiple Cities →	Research Senior Research Scientist – Quantum Experience: Professional Location: Hursley, GB →	Enterprise Operations IBM Quantum Product Marketing Manager Experience: Professional Location: Multiple Cities →	Project Management IBM Quantum Engagement Manager (Europe) Experience: Professional Location: Multiple Cities →	Enterprise Operations Sr. Product Marketing Manager-Quantum Safe Experience: Professional Location: Multiple Cities →
Software Engineering Quantum Dev Ops Engineer Experience: Professional Location: Multiple Cities →	Software Engineering Enabling Quantum Tech Applications Researcher Experience: Professional Location: Yorktown Heights, US →	Project Management Quantum Client Delivery Lead Korea Experience: Professional Location: Seoul, KR →	Cloud BlueCamp Internship Program: Developer for Quantum Community Experience: Intern Location: Multiple Cities →	Infrastructure & Technology Quantum System Integration Lead (Ykt Heights or Poughkeepsie, NY) Experience: Professional Location: Multiple Cities →	

<https://www.ibm.com/careers>

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IBM Quantum

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Florian Hopfmueller, PhD

Theoretical Quantum Physicist



2016-2021:

PhD @ PI

Gravity &
Quantum Gravity

2019-2022:

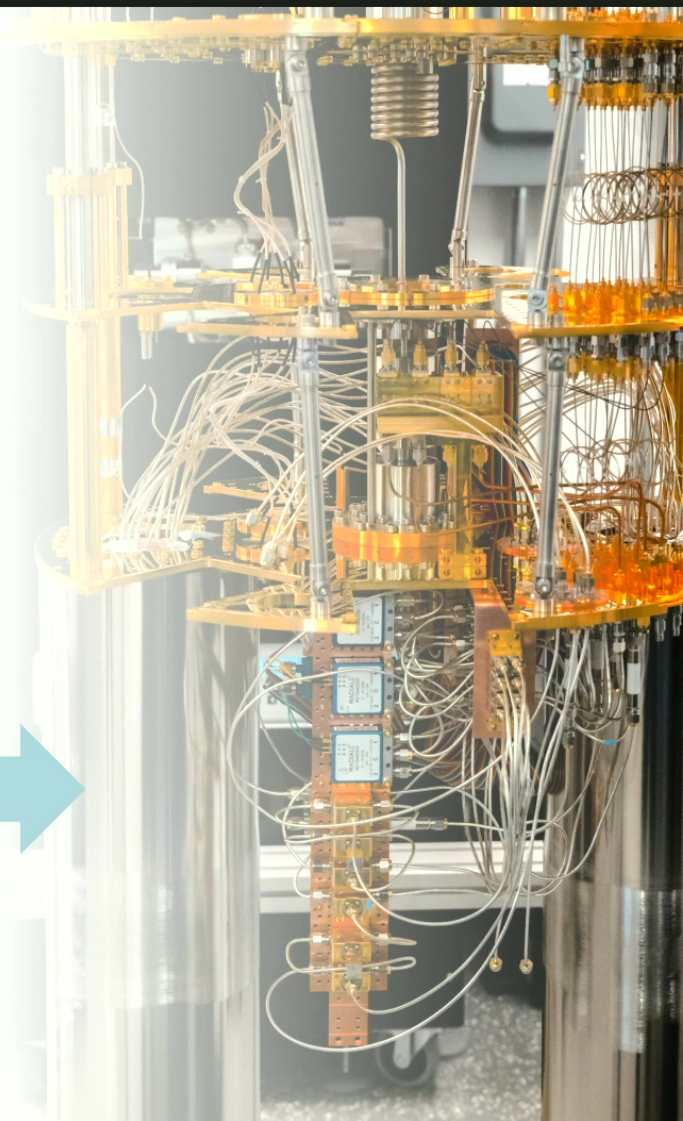
1QBit

Machine Learning &
Quantum Control

2022-:

Nord Quantique

Designing quantum
devices & QEC



Materialize
Error-corrected
Quantum Computing

Founded in January 2020

Sherbrooke, Quebec

20 people

Seed stage, \$12.7 M\$ funding



Quantum Hardware Company

Built-in error correction (GKP)



Field pioneers advisors

Prof. Michel Devoret (Yale)

Prof. Alexandre Blais (U Sherbrooke)

Prof. Baptiste Royer (U Sherbrooke)



Theory team:

control & simulation; error correction; software



Nord Quantique

www.nordquantique.ca

Florian Hopfmueller

florian@nordquantique.ca

fhopfmueller.me



ABOUT QUANTUM VALLEY IDEAS LABORATORIES

Canada's Quantum Valley



- Independent, non-profit industrial research lab
- Mission: accelerate the commercialization of quantum technologies
- Application driven research with proficiency in Quantum Sensing, MEMS, Vapour Cells, Quantum Optics
- Growing 30 person team (20+ PhDs); more than 30 patents filed in 4 years
- Recognized as a global leader in Rydberg Atom radio frequency (RF) quantum sensing applications
- Funded by the Canadian Government and private donors; additional funding from Canadian National Research Council, and Department of National Defence; also from US Department of Defense via DARPA
- Developing a global ecosystem of research, commercial and strategic partners that support our mission.

QVIL AS A HUB IN THE QUANTUM RF SENSING ECOSYSTEM

Quantum Sensing
Challenge

MRC · CMRC

IDEaS
Quantum Leap

DRDC
RDDC

Quantum Sensing
Testing Challenge

INNOVATIVE
SOLUTIONS
CANADA

SAVaNT
Quantum Apertures

DARPA

Quantum Communities

OPTICA
Formerly OSA

**QUANTUM
INDUSTRY
CANADA**

QED-C

EPIC
European Photonics
Industry Consortium

SPIE.

Postdoctoral
Fellowships

**NSERC
CRSNG**


Research
Students

Mitacs

RF Testing

CRC

**Quantum Valley
Ideas Lab**

 Federal Economic Development
Agency for Southern Ontario
Agence fédérale de développement
économique pour le Sud de l'Ontario

Research
Collaborations

UDS Université de
Sherbrooke

**UNIVERSITY OF
WATERLOO**

MRC · CMRC


QNFCF

**PRINCETON
UNIVERSITY**

**PI PERIMETER
INSTITUTE**

**HARVARD
UNIVERSITY**


IQC Institute for
Quantum
Computing



University of
Stuttgart

**UNIVERSITY OF
TORONTO**

TQT Transformative
Quantum
Technologies

 Federal Economic Development
Agency for Southern Ontario
Agence fédérale de développement
économique pour le Sud de l'Ontario

Vapour Cell Fabrication

HIGHQ
TECHNOLOGIES

Quantum Supply Chain

TOPTICA

DARPA Program Partners

SRI International

NIST
National Institute of
Standards and Technology

RF Test and Measurement

Communications and Radar

Commercialization of Ideas

Start Up Companies

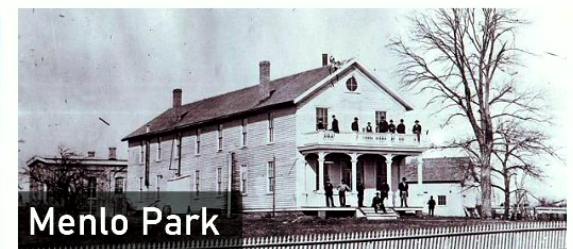
Corporate Collaborators

- Research partnerships
- Early adopters and sponsor users for prototypes

**Quantum Valley
Ideas Lab**

QVIL VISION- COMMERCIALIZATION OF QUANTUM TECHNOLOGY

- Industrial research laboratories in the period of 1920-1970 led to what is widely believed to be the most innovative age of man
- These institutions had a mandate to innovate and access to pressing 'problems'
- Naturally multidisciplinary
- Focus on delivering value, profitability through innovation as the only important metric





Quantum Valley Ideas Lab

What is Xanadu?

4

Mission: “To build quantum computers that are useful and available to people everywhere”

Software:
How to program a quantum computer?

Hardware:
How to build a quantum computer?

PennyLane

Device-agnostic Python library used to run quantum circuit in the most powerful quantum devices.

Useful for:

- Researchers
- Students
- Lecturers
- Anyone wishing to learn quantum computing

Skills needed for all teams

Knowledge of Quantum: At the levels of a Master's Degree that includes a Quantum Theory and Quantum Computing/Information course. At least one Quantum Software Framework (PennyLane, Qiskit, Cirq)

Software development: Backend, version control, best practices. (Python, Git, are a MUST)

Scientific Communication: Simplifying concepts, education

Research: Keeping up to date, identifying viable research directions, writing scientific articles

Project Management: Tasks, timelines, leadership, delegation

Problems solving: Both scientific and non-scientific.

Core Team

Role: “Create, develop and maintain PennyLane functionalities”

Knowledge of Quantum	★ ★ ★
Software development	★ ★ ★ ★ ★
Scientific Communication	★ ★
Research	★ ★
Project Management	★ ★ ★
Problem Solving	★ ★ ★ ★

Additional Skills:

- Collaborative Work
- Reviewing and Debugging

Keep an eye on our Careers webpage!

↳

<https://xanadu.applytojob.com/apply>



Keep an eye on our Careers webpage!


↳

<https://xanadu.applytojob.com/apply>



yyaniQ

Quantum Technologies Bear The Intelligence of Tomorrow

The background of the slide features a dark, textured surface with a subtle pattern of blue, glowing particle trails or data lines that sweep across the lower right portion of the frame, creating a sense of motion and technological sophistication.

Market Challenges



Current models ignore the interrelationships within supply chain elements



Companies are struggling to measure their supplier carbon footprint



Hidden cost of downtime

- Unplanned downtime is estimated at \$50 billion each year
- A company's single day's disruption cost was \$275,000 resulting in a shareholder loss of \$6M
- Global greenhouse gas (GHG) emissions will need to drop by nearly half by 2030

Use-Case 1: Inventory Optimization in a Complex Supply Chain Network

— Problem Definition: Procurement Process Automation/Digitization

Minimize:

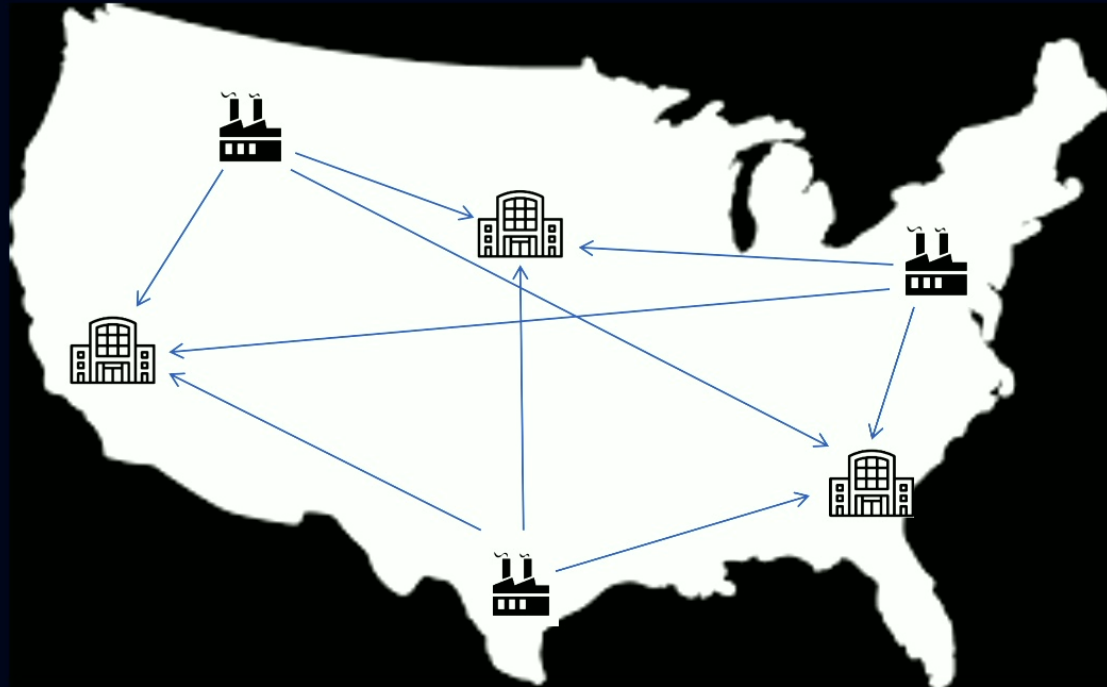
Holding Costs (Warehouse costs)
+ Ordering Costs (Order frequency)
+ Purchasing Costs (quantity discount)
+ Transportation Costs
+ Supplier Carbon Footprint

Optimizing:

Supplier selection
Order quantity and frequency

Interrelationships:

Bundling discounts
Historic order risk
Purchasing behavior



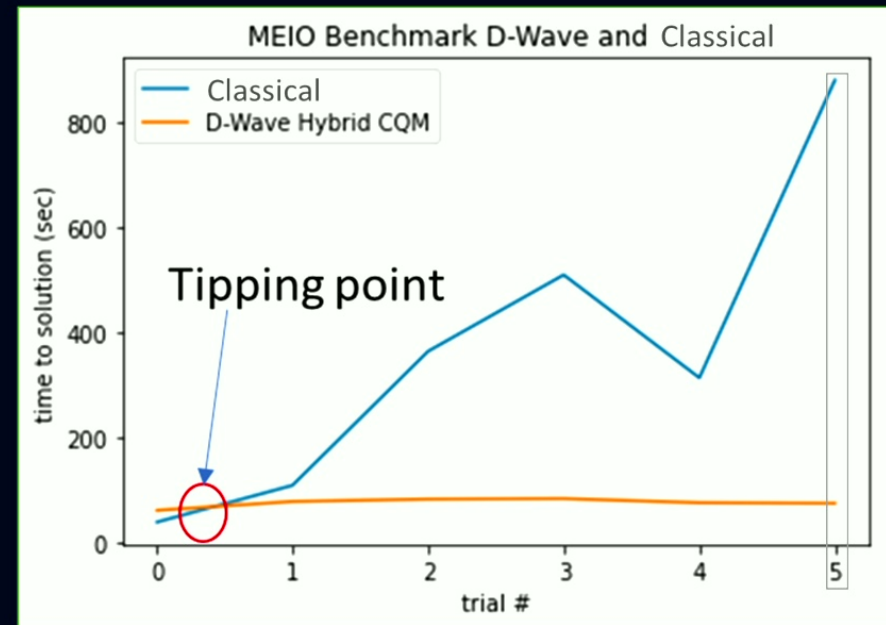
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Use-Case 1: Inventory Optimization in a Complex Supply Chain Network

— Benchmark

Trial	Retailers	Product	Suppliers
0	10	45	4
1	6	55	8
2	4	73	10
3	4	96	6
4	4	104	5
5	3	151	4

Interrelationships:
Bundling discounts
Historic order risk
Purchasing behavior



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Use-Case 2: GHG Measurement Optimization



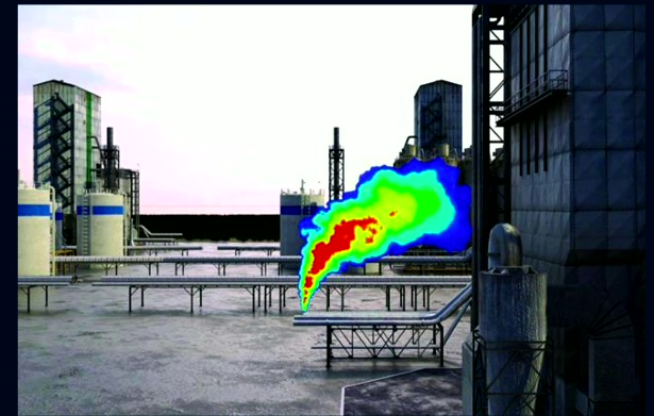
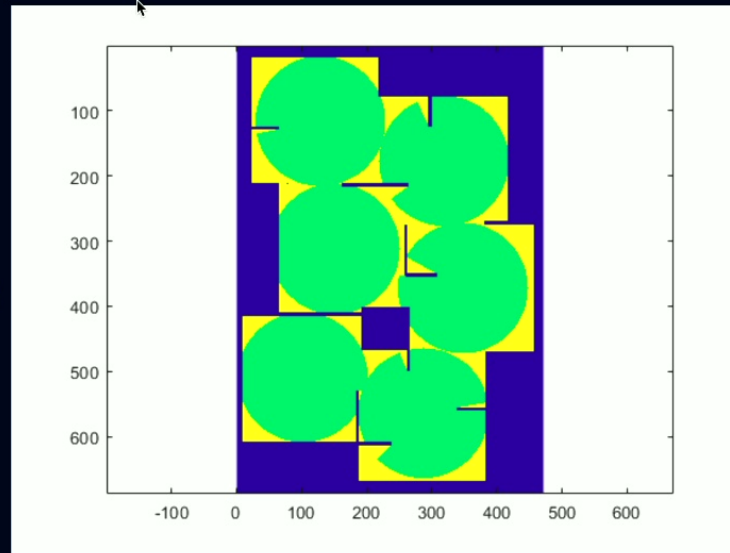
Facility complexity



Measurement complexity

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Sensor | Camera Placement Optimization



4

Making supply chain companies more
resilient and sustainable using
quantum computing and artificial
intelligence



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Contact

Locations: Toronto, Canada
Baltimore, USA

Email: Alex.khan@zebraket.com
Ehsan.torabizadeh@zebraket.com



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SandboxAQ

**AI and Quantum
Tech**



© SandboxAQ

SandboxAQ Proprietary Material

We solve large-scale enterprise challenges using the best of today's physics & AI platforms



**Physics,
World of atoms**

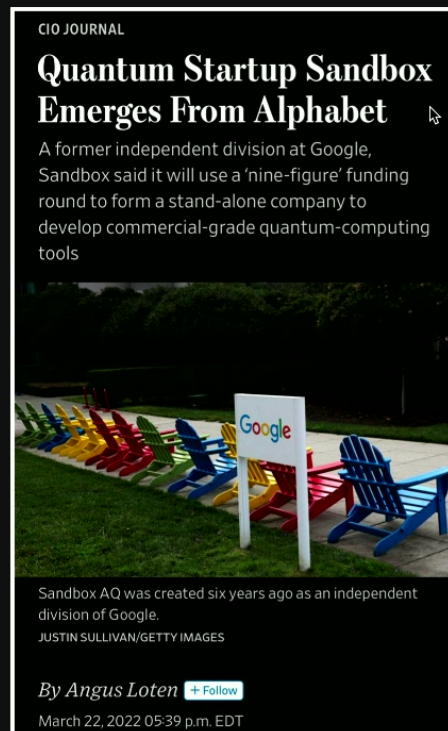
Quantum physics allows new data to be collected and processed

Advanced AI is required to take advantage of the new data



**Artificial
Intelligence
World of Bits**

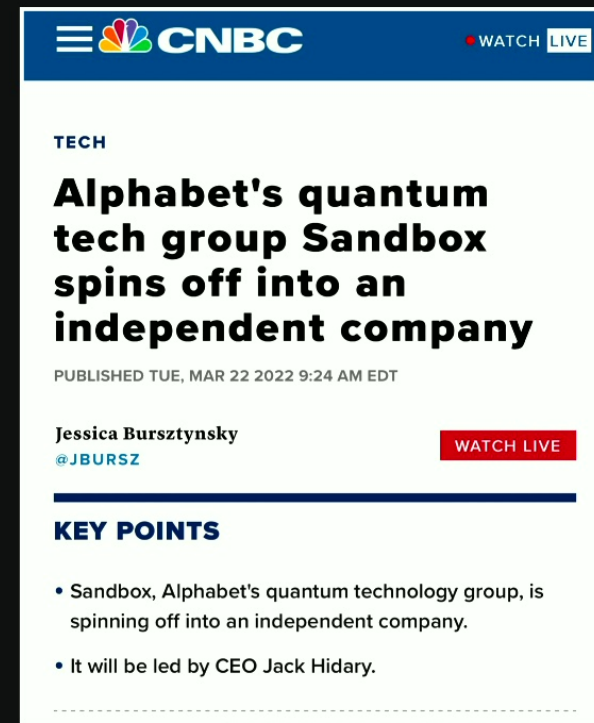
SandboxAQ Spinout - March 22, 2022



Wall Street Journal



Tech Crunch



CNBC

Backed by Industry Leaders



Eric Schmidt
SandboxAQ Chairman



Marc Benioff



Thomas Tull



Jim Breyer



David Siegel



We deliver market-ready AI & quantum solutions

No need to wait for Quantum Computers



Simulation & Optimization

Reduce the time and cost to discover and develop new molecules



Quantum Security & Communications

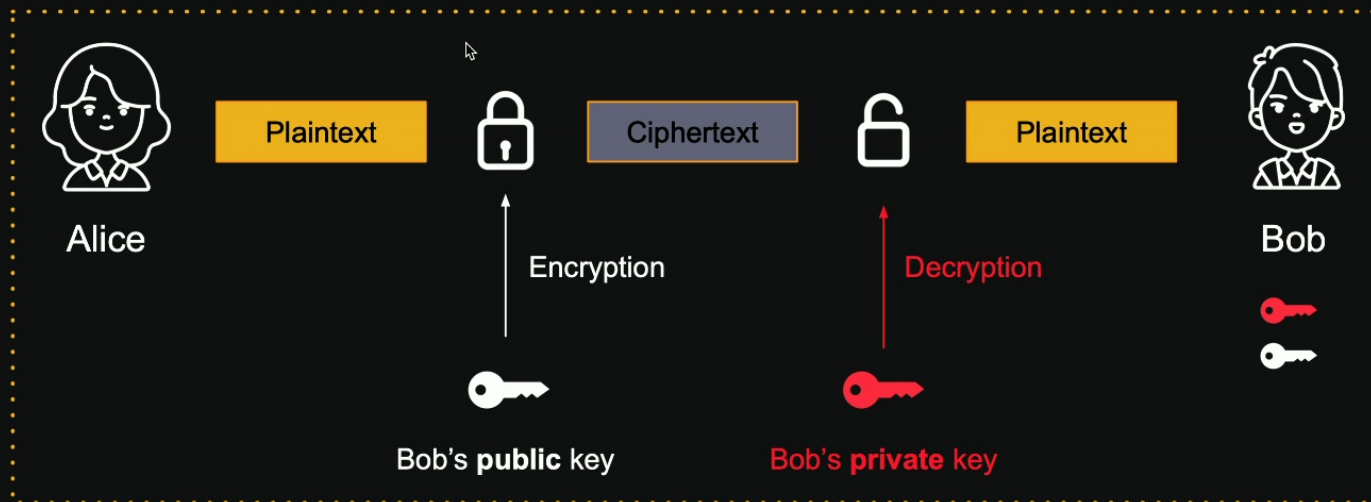
Protect sensitive IP & data against quantum threats



Quantum Sensing

Generate new insights with AQ medical imaging hardware and software

The rise of quantum computation poses an unprecedented threat for cybersecurity



Today's RSA security is based on hard problems to solve for *classical computers*, but ones that are *easy* for quantum computers

In 1994, mathematician **Peter Shor** delineated an algorithm that could solve the problems that today's cryptographic systems rely on.

These include **RSA**, **Elliptic Curve**, and other widely used cryptographic protocols.

Cryptography management for all companies includes much more than just PQC

**Overall
Cryptography
Management
for Enterprises**

**Migration to
Post Quantum
Cryptography
(PQC)**

SandboxAQ Quantum Sensing

Delivering breakthrough solutions for medical diagnostics and global navigation

Enterprise Problem



Quantum sensors enable greater sensitivities than previous generation sensors. However, they cannot be fully exploited by enterprises today due to engineering and noise challenges that come with such sensitivity

Solution



We use the latest generation of quantum sensors, engineered for globally relevant dual-use applications such as medical imaging and quantum navigation, and deploy them alongside AI to allow the signal to be utilized immediately without the need for cryogenics or shielding

Simulation & Optimization



We address two problems

1

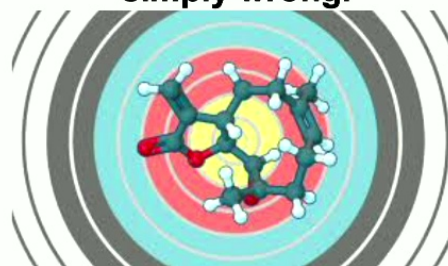
The target-to-IND journey is slow and error-prone.



**Faster, more accurate predictions.
Multi-objective optimization. Better leads sooner.**

2

Most therapeutic hypotheses are simply wrong.



- Focus on validated targets that address causal human biology
- Create predictive lab assays and clinical biomarkers

**In-silico assays adapted to the hypothesis,
measuring the effect of the intervention.**

SandboxAQ Residency Program

For PhD students, post-docs and other relevant students who wish to gain training and hands-on experience in AI and Quantum Tech

SandboxAQ is a place where the brightest, free-thinking minds from across disciplines come together to build technologies at the intersection of artificial intelligence and quantum technologies.

It is essential we have a diverse range of voices involved in building responsible technologies that impact a lot of people. We depend on each other to cancel out our confirmation biases and cultivate an environment that values innovative, open collaboration.

We are currently looking for students with an interest in - AI/ML, biochemistry, biomedical engineering, bioinformatics, biotechnology, cardiology, chemistry, computational biology/chemistry, computer science, data security, diagnostic imaging, mathematics/statistics, medical devices, neuroscience, pharmacology, or physics - to join our team of engineers, scientists and technologists.

Location: Remote

Start Date: Year-round on a rolling basis

Duration: 3-12 months

SandboxAQ Residency Program

Projects for SandboxAQ Residents are generally defined collaboratively with our scientists and engineers, but they can span the following areas:



Quantum Simulation & Optimization

Combine advanced physics-based algorithms with accelerated hardware of today to solve challenging problems to reduce cost and develop new drugs and targets.



Quantum Security

Improve the security of global data infrastructures against imminent quantum attacks due to Shor's algorithm. Migrate from public-key cryptosystems to quantum-resistant cryptosystems, enabling the protection of sensitive health information and intellectual property.



Learning Science + Education

Support our network of educators to create content on quantum information sciences as applied to machine learning, healthcare, and other life sciences disciplines.



Quantum Sensing

Build the next generation of sensors to better understand and design the atomic structures around us. Scale quantum sensing platforms combined with AI to extend the fundamental limits of medical imaging.



Artificial Intelligence

AI techniques (Computer vision, NLP, and others) serve a transformational role across the life sciences - helping to deliver the right encryption at the right time, intelligently denoise medical sensor data to classify diagnostic information, and accelerate the design process for drug discovery, ultimately bringing benefits to patients and payers alike.

Output from a residency may include academic publications, software contributions, technical reports, etc.

**Perimeter Institute Quantum Industry Networking Event
May 11, 2023**

	Session 1	Session 2	Session 3	Session 4	Session 5	Session 6	Session 7	Session 8
Group sessions:	Nord Quantique	1QBit	Agnostiq	Agnostiq	1QBit	Agnostiq	1QBit	AWS
	SandboxAQ	QVIL	QVIL	AWS	IBM Quantum	SandboxAQ	AWS	IBM Quantum
	YiyaniQ	Xanadu	SandboxAQ	IBM Quantum	Nord Quantique	Xanadu	Nord Quantique	QVIL
	ZebraKet	ZebraKet	YiyaniQ		ZebraKet	YiyaniQ		Xanadu

One-on-one meetings:

Ali SaraerToosi	AWS				Agnostiq			
Parth Padia	IBM Quantum				Xanadu			
Yushao Chen	1QBit				QVIL			
Faith Oyedemi	Agnostiq				AWS			
Artem Zhutov	Xanadu				SandboxAQ			
Viktorina Voloshyna	QVIL				YiyaniQ			
Meenu Kumari		SandboxAQ				QVIL		
Matheus Hostert		IBM Quantum				AWS		
Alev Orli		Agnostiq				Nord Quantique		
Daniel Egaña-Ugrinovic		Nord Quantique				IBM Quantum		
Serge Adonsou		YiyaniQ				ZebraKet		
Anna Knörr		AWS				1QBit		
Evan Peters			1QBit				Xanadu	
Joan Arrow			IBM Quantum				YiyaniQ	
Mary Leley			AWS				Agnostiq	
Jonathon Kambulow			ZebraKet				SandboxAQ	
Katherine Slattery			Nord Quantique				IBM Quantum	
Hlér Kristjánsson			Xanadu				QVIL	
Jacob Barnett				YiyaniQ			ZebraKet	
Wirawat Kokaew				Xanadu				SandboxAQ
Ruozhen Gong				QVIL				ZebraKet
Tejas Naik				Nord Quantique				YiyaniQ
Abdellah Azdoud				1QBit				Agnostiq
Prathamesh Tamhane				ZebraKet				1QBit
Ali Mahmoud				SandboxAQ				Nord Quantique